



March 26, 2020

Dear Valued Ag Valley Customer,

The spring season is upon us. We have started to see significant activity in our Agronomy facilities the last couple of days as warm temperatures and beautiful weather has helped launch some spring fieldwork activity. While the COVID-19 virus is still dominating the news cycle and is a serious issue that we all need to do our part to try and contain, I want to assure you that Ag Valley Co-op has the inputs you need to get your 2020 crop planted. We have made significant investments in liquid and dry fertilizer storage, chemical facilities, and seed storage over the past several years to ensure that we have the inputs you need on hand and ready to go. This year is a prime example of why the cooperative system is such a great system. We are an extension of your farming operation and the ability for us to invest in those assets that bring you value, have products and services available for you in times of uncertainty, and assume risk in a volatile market situation, allow you to concentrate on managing and operating your businesses. That is what the cooperative system was designed for, and we are proud to be your partner in production agriculture.

As you listen to the news and hear about the strains this pandemic has put on the economy, rest assured that Ag Valley Co-op has not shut down. We have made some changes and put some safeguards in place, but for the most part, it is business as usual for us. We are still positioning grain to be loaded on railcars and trucks and our agronomy department is at full staff and is ready to assist you as you get into the field. Our fuel department has been busy filling tanks and contracting fuel, and our feed department is putting the finishing touches on a successful feed season. If you have input needs in any of those areas, we are ready to help. Please reach out to your local Ag Valley location with any questions you may have.

I wanted to go through some of the changes and safeguards that we put into place last week. It is my responsibility to protect Ag Valley Co-op, our employees, and our patrons. Because of the potential for this virus to spread in our trade territory, we made the following changes last week, and they will stay in place until further notice.

1. The kitchens in our three C-Stores (Oxford, Indianola, and Curtis) will be closed. We will not be serving any prepared foods in those stores. That will include lunch specials, pizzas, or any foods that are generally in the warmers.
2. We will not allow customers to bring in their own cups or allow refills. New cups will need to be used for all self-serv beverages.
3. Our C-Store Managers and the staff at those stores will be instructed to keep cooler handles, and other surfaces wiped down and disinfected regularly.
4. Ag Valley Co-op will not hold any face-to-face employee meetings. Any meetings that need to be conducted will be done through conference calls.
5. We have asked all third-party representatives to reschedule any meetings with our employees and staff. We have also asked our employees to refrain from traveling to any meetings as well.

The COVID-19 pandemic will continue to evolve and rapidly change in Southwest Nebraska and Northwest Kansas. We need to stay proactive, stay ahead of the curve, and do what we can to slow or prevent the spread of the virus. We believe the steps outlined above meet those objectives. We will continue to monitor the conditions and will make appropriate changes or adjustments as they are warranted. Please continue to check our website for any additional updates. If you would like to receive these updates via email, please send your name, email, and location to info@agvallev.com.

Thank you for your business and for allowing us to be a part of your farming operation. That is not something that we take lightly, and we will continue to work hard every day to earn your business. Please stay safe as you get into the fields this spring.

Thank you,

A handwritten signature in dark ink, appearing to read "Jeff Krejdl". The signature is fluid and cursive, with the first name "Jeff" being more prominent than the last name "Krejdl".

Jeff Krejdl
CEO/General Manager
Ag Valley Co-op